

Monthly Local Market Update for November 2018

A Research Tool Provided by Illinois REALTORS®



Entire State of Illinois

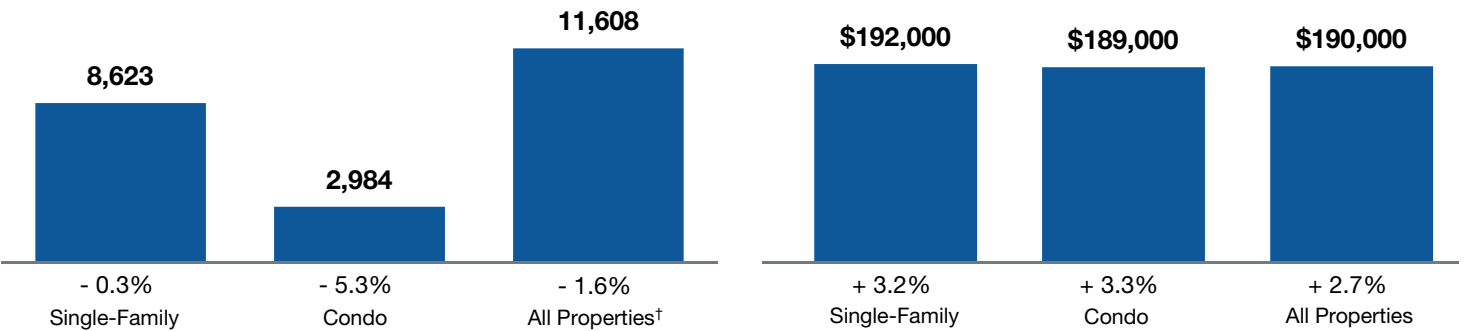
Key Metrics for All Properties	November			Year to Date		
	2017	2018	Percent Change	Thru Nov 2017	Thru Nov 2018	Percent Change
Closed Sales	11,800	11,608	- 1.6%	153,145	150,502	- 1.7%
Previous Month's Closed Sales	13,058 in October 2017	13,234 in October 2018	+ 1.3%	141,345 in October 2017	138,894 in October 2018	- 1.7%
Median Sales Price*	\$185,000	\$190,000	+ 2.7%	\$195,000	\$204,500	+ 4.9%
Inventory of Homes for Sale	55,276	53,929	- 2.4%	--	--	--
Days on Market Until Sale	58	54	- 6.9%	56	52	- 7.1%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Activity by Property Type for November 2018

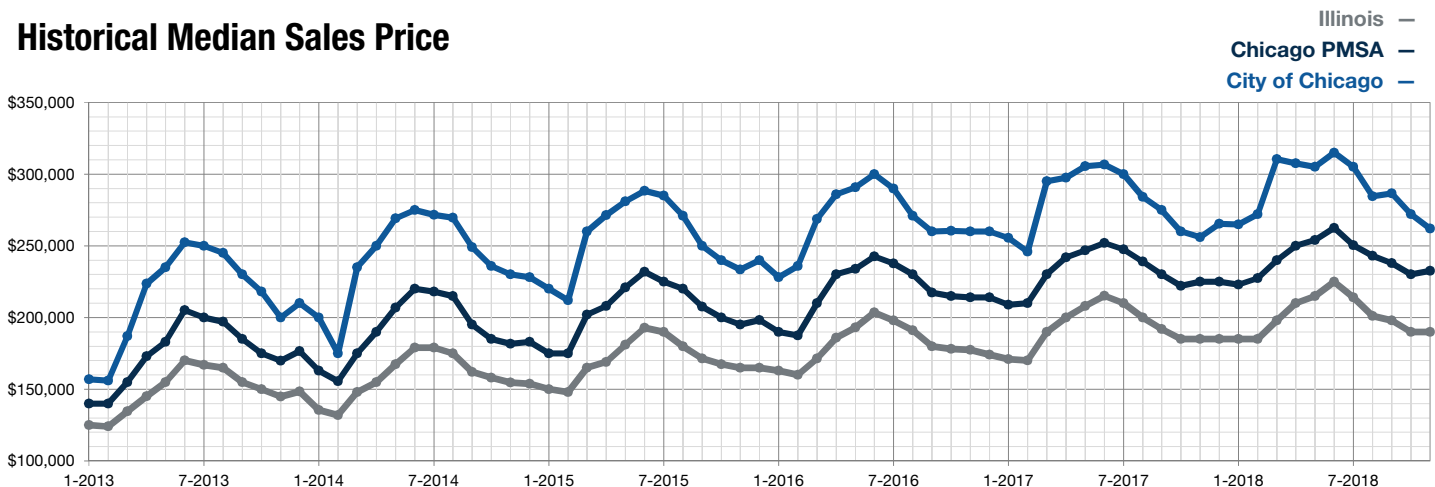
Closed Sales

Median Sales Price



† For Closed Sales, All Properties is not necessarily a sum of Single-Family and Condo.

Historical Median Sales Price



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Chicago Metro Area

Includes Cook, DeKalb, DuPage, Grundy, Kane, Kendall, Lake, McHenry and Will Counties

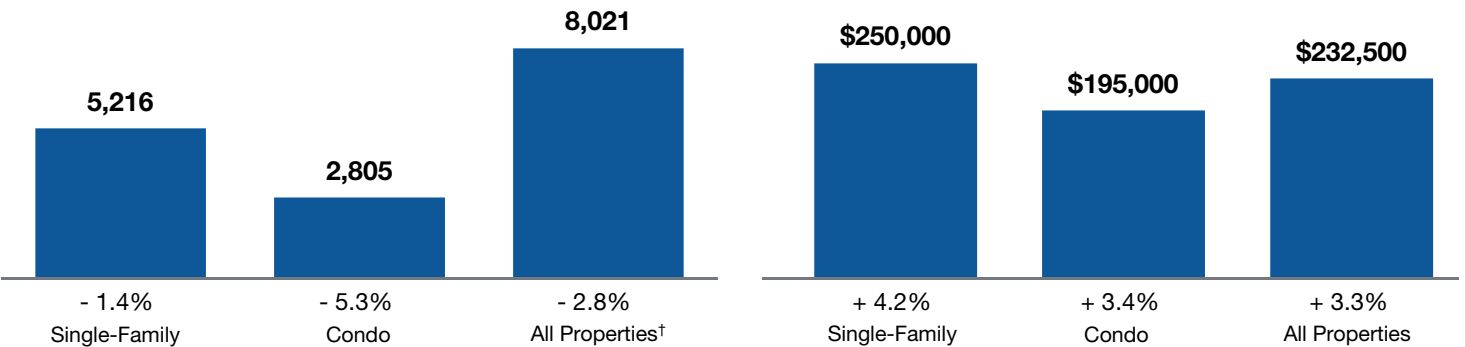
Key Metrics for All Properties	November			Year to Date		
	2017	2018	Percent Change	Thru Nov 2017	Thru Nov 2018	Percent Change
Closed Sales	8,251	8,021	- 2.8%	110,124	106,917	- 2.9%
Previous Month's Closed Sales	9,191 in October 2017	9,158 in October 2018	- 0.4%	101,873 in October 2017	98,896 in October 2018	- 2.9%
Median Sales Price*	\$225,000	\$232,500	+ 3.3%	\$235,000	\$244,900	+ 4.2%
Inventory of Homes for Sale	34,303	34,059	- 0.7%	--	--	--
Days on Market Until Sale	47	44	- 6.4%	46	41	- 10.9%

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Activity by Property Type for November 2018

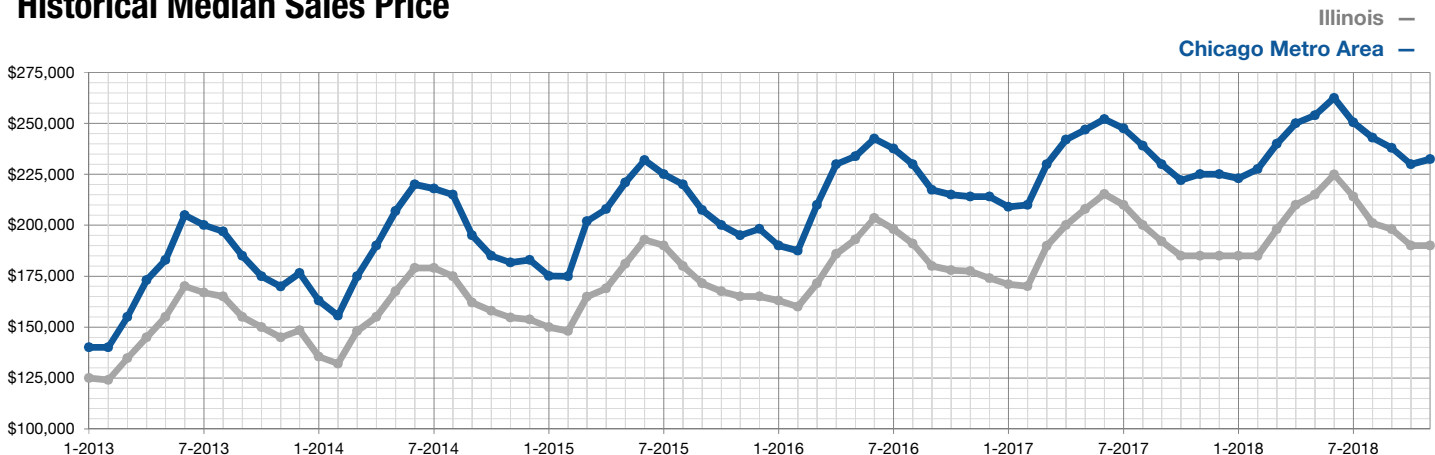
Closed Sales

Median Sales Price



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Historical Median Sales Price



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City of Chicago

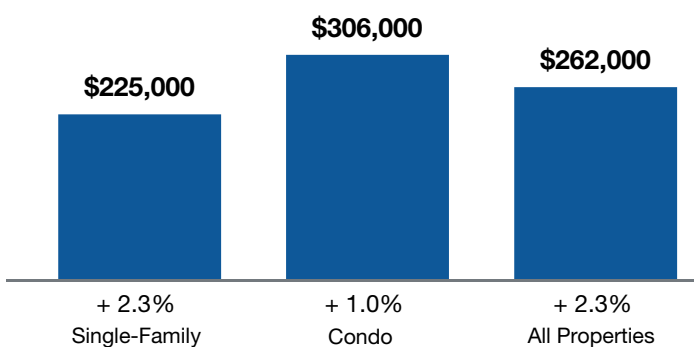
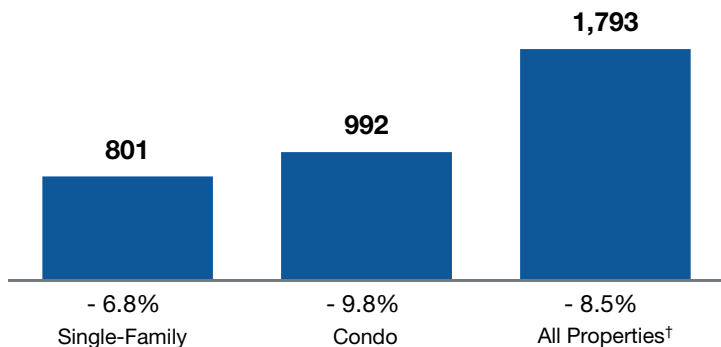
Key Metrics for All Properties	November			Year to Date		
	2017	2018	Percent Change	Thru Nov 2017	Thru Nov 2018	Percent Change
Closed Sales	1,959	1,793	- 8.5%	26,633	25,681	- 3.6%
Previous Month's Closed Sales	2,109 in October 2017	2,098 in October 2018	- 0.5%	24,674 in October 2017	23,888 in October 2018	- 3.2%
Median Sales Price*	\$256,000	\$262,000	+ 2.3%	\$285,000	\$292,500	+ 2.6%
Inventory of Homes for Sale	8,914	8,660	- 2.8%	--	--	--
Days on Market Until Sale	44	44	0.0%	41	40	- 2.4%

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Closed Sales

Median Sales Price



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